



FOURTEEN NAMES ON HONOR ROLL OF VON HAMM-YOUNG CO.

Doings of Local Garages Show Trend of Automobile Market in Hawaii—Many Cars Being Sold and Purchasers Are Among Solid Business Men.

The von Hamm-Young Company this week broke all previous records ever made in the Hawaiian Islands by making fourteen sales, (five of which were Cadillacs) which is a very wonderful feat considering the size of the field and the number of machines now in use. Included in these sales are four doctors, one general contractor, one electrical contractor, one mechanic, one book-keeper and five managers. The various makes of cars were Packards, Cadillacs, Overlands, Hupmobiles, Maxwells, Buicks, and Pope-Hartfords. Five out of this list were the world-famous Cadillacs, cars, which are becoming so very popular. The Honor Roll this week consists of: Dr. J. H. Raymond, Dr. J. S. B. Pratt, Dr. Tucker Smith, Dr. Thomas West, Mr. L. Macfarlane, Mr. H. S. Martinez, Mr. Frank Coombs, Mr. Archibald S. Guild, Mr. Arthur Rice, Mr. E. E. Paxton, Mr. P. M. Pond, The Kaula Garage (two machines). One sale for publication next week.

The doctors in Honolulu are certainly keeping up with the advancement of science in regard to their automobiles just the same as they are in their own profession. They are all gradually changing their old machines for new ones, which, like the Cadillac cars, are ready to go at a moment's notice, and are not constantly in the repair shop.

The popular demand for an automobile today is for one that has the least troubles, whether trivial or serious, and one that is in service at all times. Carefully compiled statistics from all over the United States show that the Cadillac requires less

attention and is in the repair shop the least of all other makes in its class. These conditions exist in the Hawaiian Islands just the same as on the mainland. No surer proof of this statement could be had than a trip occasionally through the repair shops in this city.

The sales this week of The von Hamm-Young Company of new and high-class cars to four doctors, two of which were Cadillacs, is a sure sign of the times. The medical profession, which is today considered the farthest advanced of all sciences, is necessarily composed of men of high-class judgment, and prospective buyers do well in watching these select machines for their professional use which they consider the most adaptable and reliable. The Medical News edits an automobile number each year, one of which has recently been published which contains a great deal of valuable information and data.

The two doctors who purchased Cadillacs this week from The von Hamm-Young Company were Dr. J. H. Raymond and Dr. J. S. B. Pratt, who have watched very carefully the reliability of these popular cars since 1909. The automobile roster will show more Cadillacs in use today than any other car of its class, and the repair-shop will show fewer evidences of having been visited by the Cadillac than any other make of car in its class.

Dr. Tucker Smith placed his order this week for one of the fine five-door five-passenger 30 horsepower Overland cars of the same type which is to be presented to the fortunate

winner of the voting contest being held by the Honolulu Amusement Company. Dr. Smith has been driving an Overland runabout for a year and requiring a larger machine selected a car of the same make, having had such good service out of his runabout.

Dr. Thomas West of Makaweli, purchased a handsome Stoddard-Dayton 35 horsepower, double rumble roadster to take the place of the small Maxwell machine which he has been using.

Mr. L. Macfarlane of Oka, placed his order for a demitonneau Cadillac to be delivered out of the next shipment. This is Mr. Macfarlane's seventh machine and his selection this time of a Cadillac is owing to the great success which the Cadillac owners in Honolulu have had.

Mr. Herbert S. Martinez of the Honolulu Electric Co. bought a Buick runabout to be used in his business. Mr. Martinez claims that a business man is certainly very much handicapped if he is without an automobile in these modern times.

Mr. Archibald S. Guild gave proof of his good judgment by purchasing a Cadillac demitonneau car for his personal use at Kwa Plantation.

Mr. Arthur Rice of Lihue, Kauai, bought one of the popular Hupmobile touring cars, which have lately become so popular in Honolulu. The Hupmobiles have been selling very rapidly since the trip around the world in the Hupmobile touring car was made by Mr. Drake and his associates. The little car certainly did wonderful work in this long and tedious trip and made itself exceedingly popular down in the Colonies. When last heard of the Hupmobile was on the way to the Orient, having toured the Colonies very extensively and made many sales.

The Kaula Garage purchased a Maxwell runabout and a five-passenger touring car from The von Hamm-Young Company for use on the Garden Island.

Mr. E. E. Paxton purchased one of the handsome Pope-Hartford five-passenger touring cars which The von Hamm-Young Company recently in-

ported. The Pops are making themselves very attractive to the prospective buyer owing to the enormous power and speed which this year's cars are showing. The Pops in Honolulu are showing wonderfully long life and every one which has been imported to this country is still in commission and doing good work.

Mr. Frank Coombs purchased a five-passenger touring car from The von Hamm-Young Company for his personal use. Mr. Coombs is a newcomer in Honolulu and considers this city one of the most ideal spots for automobile which he has ever seen.

The three-ton Packard truck which was recently ordered by The von Hamm-Young Company for a demonstrator was purchased this week by Mr. P. M. Pond, which he is to use for hauling bedding from Wailua to Lihue, on a Government contract. The von Hamm-Young Company ordered this car merely as a demonstrator but Mr. Pond induced them to let him have this car as he needs it so badly and will put it into commission the day it arrives. Mr. Pond has previously been working on a contract in this same vicinity doing his hauling with horse-drawn vehicles, but it is such a climb over such a long hill that it uses the horses up very rapidly and Mr. Pond considers that he is going to save a good deal of money by putting the Packard truck into operation immediately. This will be the first Packard truck to be seen in the Hawaiian Islands and it will certainly make the population sit up and take notice.

Packard trucks are being used very extensively in 123 lines of trade already and in 162 cities. This is the most extensive truck business of which any manufacturer can truthfully boast of.

The Packard trucks are being used in place of horse-drawn carts and wagons in all lines of business and are proving themselves not only successful but far cheaper in the end. Special bodies can be ordered from the factory for each and every line of business which are most adaptable to the line of work required. The great success of the Merchants' Ice Company of San Francisco, who use Packard trucks exclusively is a good criterion to be followed in the selection of a truck. The Merchants' Ice Company always start their three-ton trucks out with a load of four tons of ice, and not having experienced any trouble at all still follow this practice.

The sale of fourteen cars in one week by The von Hamm-Young Company is certainly quite a record, but not without its trials and tribulations. In selling cars in Honolulu one has to consider that a great many of the sales depend upon the taking back of second-hand cars at a good sized allowance and the re-selling of these cars. The building up of The von Hamm-Young Company's business has been a case of the survival of the fittest and the making good on guarantees and verbal agreements.

The tremendous efforts which have to be used in the sale of cars in Honolulu is no better demonstrated than by the experience which the Siegmund Motor Car Co. recently had. They shipped two cars and a good live salesman down here with the idea that they would place twenty-five cars of the Siegmund make in Honolulu. The salesman went back on the last Honolulu and the Siegmund Car Co. has wired for the return of the two cars as there were no sales made in the two months that the cars were here. These cars will be shipped back to San Francisco on the Honolulu next week a little worse for wear.

A shipment of two Hupmobiles foredoor runabouts, also two Overland cars, are expected by The von Hamm-Young Company on the Wilhelmina next week from San Francisco.

At the Schuman.

Things are busy at the Schuman garage and, while the repair shops are working over time, the sales department is, also doing well. A number of machines have been sold and among them are the following: A Ford roadster to "Doc" Monsarrat, the well known vet. The car will come in handy for the "Doc" to make trips to Moanalua during the polo season. The car is of the 1911 vintage, and is a fine specimen of automobile building.

Another 1911 Ford roadster was sold to Mr. Evans, the contractor for the big preserving works at Iwilei.

Strange to say, a newspaperman has gotten together enough cash to purchase an automobile, and it is Editor Clark, of the Mail News, who is the fortunate scribe. The machine that Clark bought is a Ford Torpedo style car; it is a beauty to look at and is furnished with fore-doors. This type of machine can attain a pace of sixty miles an hour, as was proved lately on the Oakland track.

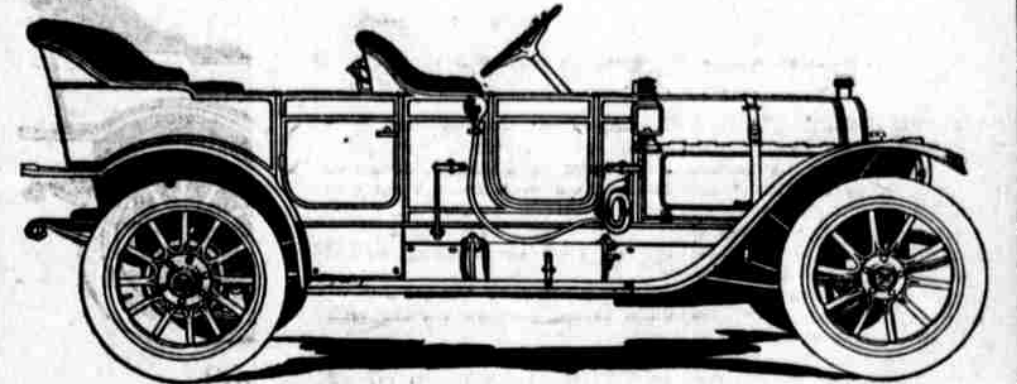
A shipment of E-M-F cars is expected to arrive soon from the mainland; the factory can not keep up with the demand and, consequently, the E-M-F ordered by the police department, can not be delivered for some time to come. The car that has been in use by the police for the past few weeks, has covered 1000 miles already, and is giving the greatest satisfaction.

The Velle car that was sold to the Waimea Stables, Kaula, is declared by all the Garden Island experts to be the best machine on Kaula. More Velles should arrive from the Coast before long.

The first 1912 Locomobile is due to

Pope-Hartford

THE POPE-HARTFORD is more popular this year than ever before owing to its wonderful success both in races and in commercial and private uses.



Pope-Hartford Fore Door Touring Car

The POPE-HARTFORD, with its immense engine, develops more power than any other car built when being driven five miles an hour on the high speed. This statement can be absolutely verified by demonstration with a stock car which is now on display in the big salesroom of

The von Hamm-Young Co., Limited,

King and Bishop Streets, Honolulu, T.H.

The Locomobile Six



THIS model possesses, in the highest degree, those important advantages that are peculiar to the Six Cylinder Type. It runs at a foot pace, and by the mere pressure of a pedal climbs hills or accelerates to express train speed. The motor operates smoothly at all speeds.

In addition, and very important, The Locomobile Six is notably economical in the use of tires, the consumption of fuel, and the time needed for upkeep.

As to the fundamental virtues of Safety and Reliability, it is a typical Locomobile—a car of the highest quality of material, workmanship and inspection. It is a thoroughly tested and highly developed model.

The Locomobile Six is made and distributed by an experienced organization whose equal aim is to build the finest cars possible and to render such attentive service to owners that each Locomobile will give that complete and permanent satisfaction for which it was built.

Four Cylinder and Six Cylinder models.



Schuman Carriage Co., Ltd.,
Agents



arrive before long, and there will surely be a rush to inspect the popular make of automobile. "The Locomobile runs like a watch" is now a proverb in Hawaii.

The famous International Harvester Company, has a delivery truck on the market now, and one of them can be seen at the Schuman. The wagon can carry 1500 pounds of freight and attain a speed of twenty-five miles per hour. It has high wheels with solid rubber tires and is of 20-horsepower.

Arthur Chevrolet, who will drive a car in the big race at Indianapolis, is the brother of Louis Chevrolet, who sprang into sudden prominence by winning the Cobe trophy race at Crown Point in 1909. At that time Arthur Chevrolet was a mechanic.

Fred Hall, another "unknown" western driver, established a new record for the trip over the foothills of the Rocky Mountains between Denver and Colorado Springs recently, when he covered the 73 miles in 1 hour 43 minutes.

Wisconsin good roads enthusiasts are much elated over the passage by the State Senate of the Donald Good Roads Act. The bill carries a yearly appropriation of \$250,000 for good roads purposes, this sum to be distributed among the counties.

A headlight capable of throwing a beam more than 300 feet and yet not dazzling the eyes of a man 33 feet away has been brought out by a European inventor. The no-glare effect is produced by a Venetian blind on the inside of the front glass.

Seven thousand and seven hundred tires a day is the output of the Diamond Rubber Company, according to E. L. Rettig, the Pacific Coast manager, who recently returned from a visit to the factory.

A large-sized lamp wick wrapped

around the carburetor and saturated with hot water will frequently make starting easier in chilly weather.

The annual floral parade of the Chicago Motor Club has been postponed from May 6 to June 10.

Over 9000 chauffeurs have been licensed in Pennsylvania so far this year.

GASOLINE BY THE CHUNK.

It is claimed that a way has been discovered to condense a gallon of gasoline into a stick the size of a cake of shaving soap. This being true, there is nothing to hinder an automobile from taking a hundred or two of gallons aboard without discomfort. Gasoline packed away in such a form could be taken in sufficient quantity to run a touring car across the continent, or a motor pleasure boat from Connecticut to Old Point Comfort and back without being bothered to renew the supply of fuel.

Since, in these days of tablets, a man may take enough nourishing food in his pocket to last him a week, it would be able to carry a barrel of condensed gasoline in a six-quart pail.

If gasoline has been condensed in this way, the hope is expressed that it will be given a more agreeable odor. There is plenty of room for a reduction of the fumes; and a long-suffering people will appreciate the improvement.

BABBITT VISITS CEBU.

Mr. W. H. Babbitt, a member of the Hawaiian Sugar Planters' Association, was among the passengers that arrived here from Manila on the Romulus Friday morning.

Mr. Babbitt came to Cebu to look over the labor situation in this part of the archipelago. He left again for Manila, accompanied by Mr. O. A. Steven, the well-known labor agent of the Hawaiian Sugar Planters' Association, on the Mauban Monday afternoon.—Cebu Chronicle, May 3.

Three Chicago ice cream companies

were indicted by the United States grand jury, charged with shipping impure ice cream.

ALUMNI ASSOCIATION TO HONOR KAMEHAMEHA DAY

On the eve of Kamehameha Day, members of the Kamehameha Alumni Association will tonight hold a celebration in their clubhouse. The house has been decorated appropriately, and music will be furnished during the evening. The arrangements committee consists of Allan McGowan, chairman, and David Desha. The committee desires that all those who have attended Kamehameha come tonight, bringing families, if they have any.

This is the closing function of the year for Kamehameha students. The growth of the schools and the excellent work done there is shown in the commencement issue of "The Handicraft," the school paper, which is published by the press club of Kamehameha and not only contains a comprehensive account of what has gone on at the schools for the past year, but is gotten up in a most creditable manner.

CENTRAL UNION CHURCH.

Bible School at 9:30 a. m.—It is important that all the teachers and scholars be present. Final announcements for the annual picnic at Moanalua on Monday will be made. Morning Worship at 11 o'clock.—Sermon by the Minister: "But By Me." (John 14:6).

Christian Endeavor Meeting 6:30 p. m.—Topic: "The Teachings of Jesus on Forgiveness." Leader Mr. Albert Parsons of Kamehameha Schools. Evening Service at 7:30. Dr. Scudler will give War Cry No. V. Subject: "The Great White Road." (II Timothy 2:11-13).

The quartet, consisting of Miss Edith Josselyn Collins, soprano; Mrs. Charles C. Weight, alto; Mr. Arthur Wall, tenor; Mr. George A. Brown, bass, will furnish music at both services.

A most cordial invitation is extended to all.

Weekly Bulletin \$1 per year.